# BRITTANY THALER

SENIOR COPYWRITER & MARKETING CONSULTANT

#### INFORMATION



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State College, PA

#### **EDUCATION**

**MS in Digital Marketing and Design** 

2023 Brandeis University

MA in Psychology 2018

Goddard College

**BA in English** 2011 The Pennsylvania State University

## COPYWRITING

B2B Product Blogs **Digital Ads** Scripts Direct Response E-commerce Emails UX Press Releases Web Content Print Ads

## TECHNOLOGY

Adobe Photoshop monday.com Canva Screaming Frog Figma SEMrush G Suite Slack MailChimp WooCommerce Microsoft 365 WordPress Miro

# SELECTED EXPERIENCE

## **16 INDUSTRIES**

July 2018-Present

#### Senior Copywriter

Self

- Crafts email copy averaging a 47% open rate and an 11% click rate
- Creates web copy resulting in a 250% increase in visit times
- Formulates content strategies for over 150 audience segments
- Produced podcast copy for clients managing up to \$7 billion in assets
- Developed social copy resulting in a 160% increase in Facebook page views, a 35% increase in Facebook reach, and a 20% increase in Instagram reach

#### **Marketing Consultant**

Self

July 2018-Present

- Leads B2B, B2C, and DTC storytelling, boosting client revenue by over 400%
- Advises omni-channel marketing strategies across print and digital
- Manages a team of 20+ marketing specialists
- Oversees web strategy and development for 6 websites
- Secured contracts with major clients like Delta Airlines, Walmart, and Sam's Club

# Senior Copywriter (Freelance)

*St. Luke's University Healthcare Network* 

June 2022-March 2024

#### Website

- Created content for a 4,000-page healthcare website, enhancing UX/UI to improve patient experience
- Boosted keyword rankings by 166% using keyword optimization
- Reduced bounce rates by 24% by aligning content with user intent Email
- Led content strategy for an email list of 900,00 subscribers
- Achieved a 42% average open rate
- Maintained an unsubscribe rate below 0.09% using effective content strategies and email best practices

## **Chief Marketing Officer**

Kate's Real Food

#### December 2018-June 2022

- Drove a 50% sales increase in 2019 with a strategic marketing plan
- Grew marketing from 3 vendors to 15+ specialists, integrating employees, agencies, and contractors
- Collaborated with over 50 influencers to enhance content
- Improved all SEO KPIs, such as increasing page views by 54% and pages per session by 32%

Sales Materials SEO Content Social Media Training Manuals